

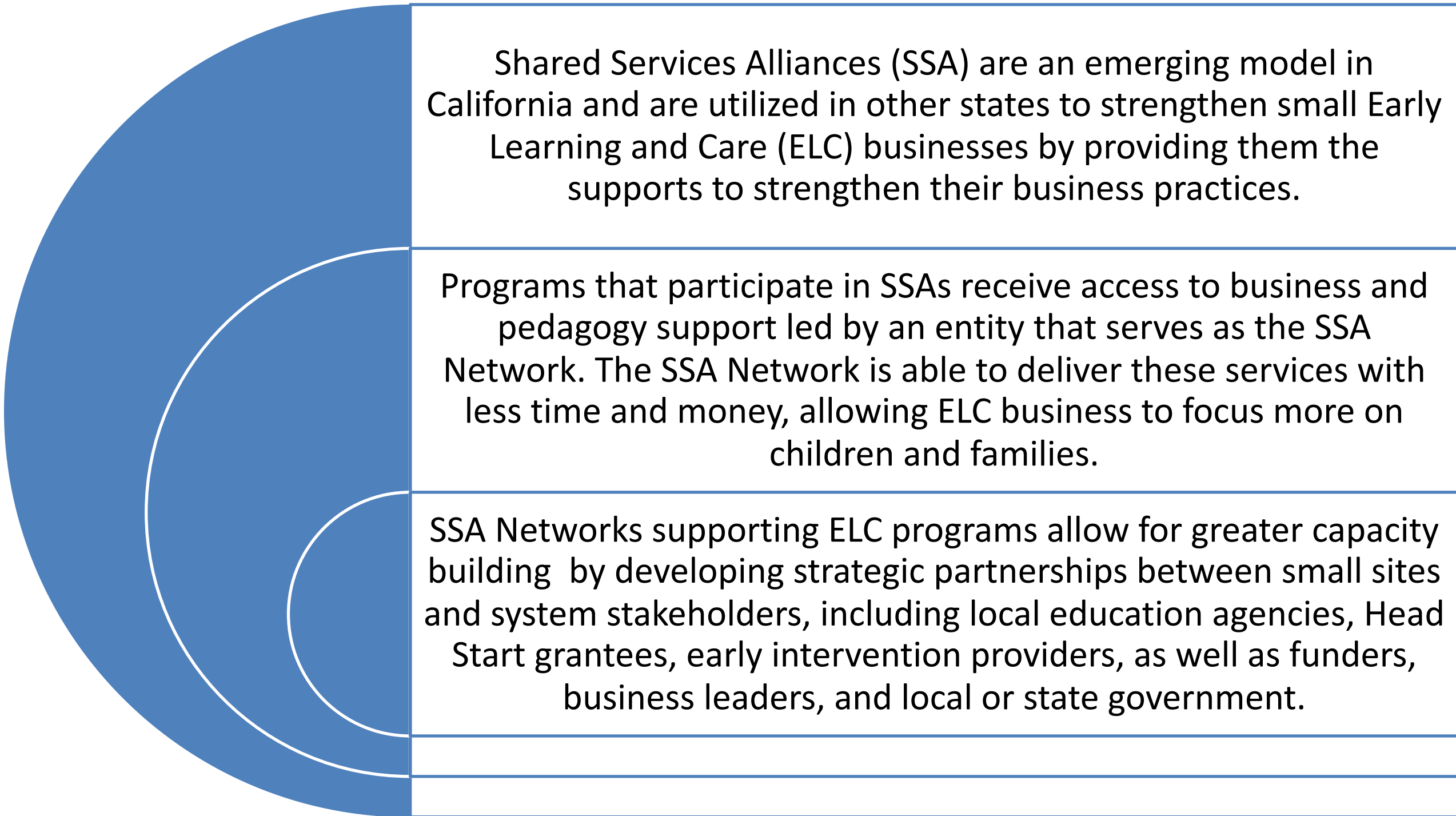


# Shared Services Alliance Pilot





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SSAs increase business efficiencies by:

- Centralizing enrollment, managing payments from families and third-party funders, and supporting payroll, grant reporting.
- Streamlining staff recruitment, onboarding, professional development, leadership support, and substitute services.
- Increasing buying power by accessing benefits, insurance, bulk purchasing, janitorial services, and other services at greater scale and lower per unit cost.



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On August 19, 2020, the F5CA Commission approved \$1,500,000 from IMPACT 2020 to support the startup of SSA in diverse areas of the state to support infrastructure development.

The SSA pilot will be funded over two fiscal years 2021-23.

SSA Network funds will be competitively awarded to 6-10 Local Public Entities up to \$250,00 each.



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# Shared Services Alliance Pilot

Aligns with historic new investment and a comprehensive vision for an early childhood system from the Governor's Office.

Provides a foundation for establishing a system of shared services networks as a part of Goal 4 of the Master Plan for Early Learning and Care, to Streamline Early Childhood Governance and Administration to Improve Equity.

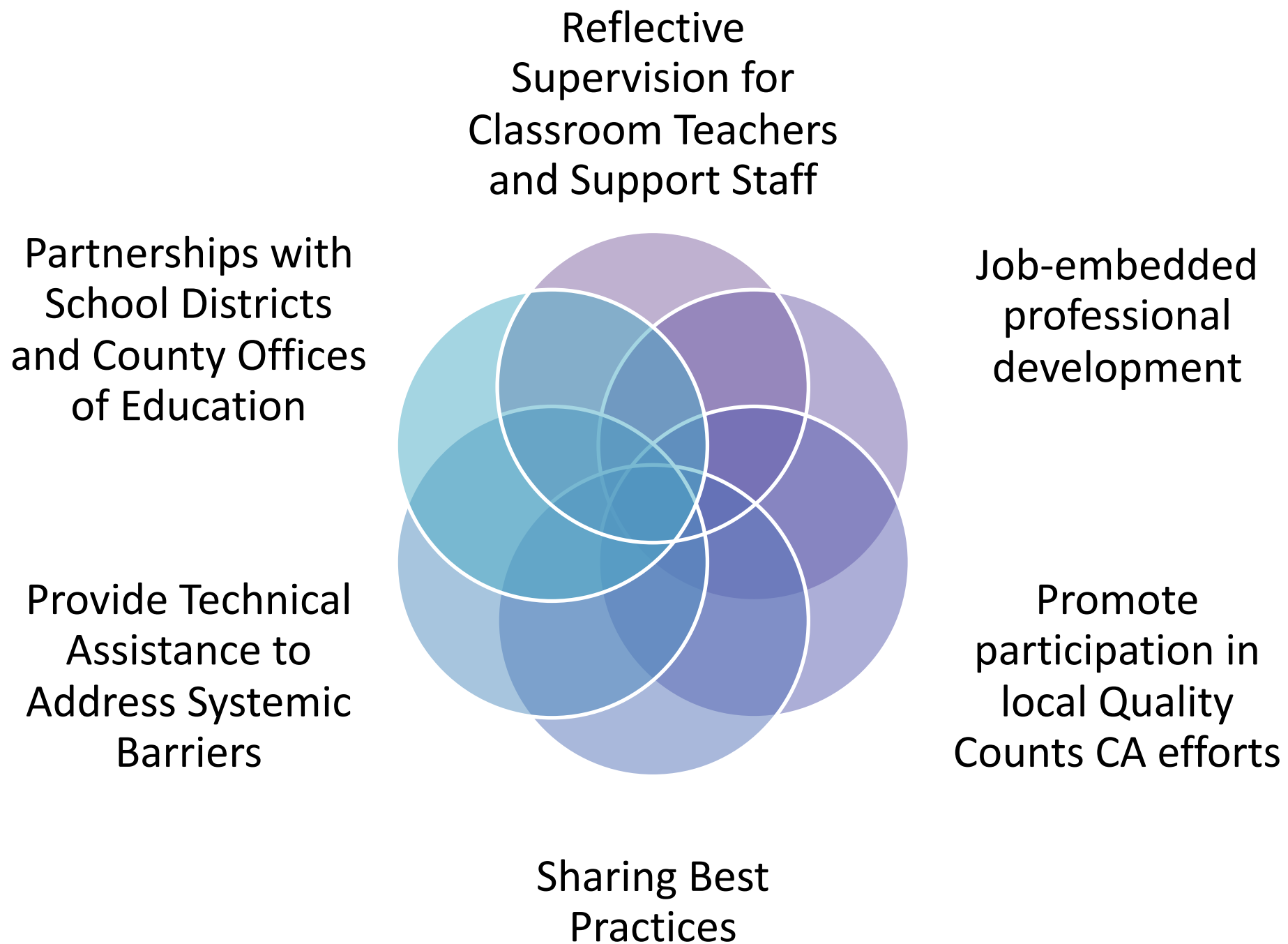
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## Funding Requirements and Priorities

- Requires FCC participation
- Focus on at least one additional high priority population of ELC providers, such as non-English speaking, rural/isolated, or those serving infants and toddlers
- Provide participating ELC members access to:
  - Family enrollment and recruitment assistance to support full enrollment
  - Automation/support to collect full tuition and fees on time
  - Support fiscal stability so revenue covers per-child cost
- Promote participation in local QCC systems and access to quality improvement resources that are strength-based and meet the provider's specific needs

## Support In Leadership Pedagogy



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## Timeline





# Questions?





# Thank you!

