

Shared Services Alliance Pilot

Shared Services Alliances (SSA) are an emerging model in California and are utilized in other states to strengthen small Early Learning and Care (ELC) businesses by providing them the supports to strengthen their business practices.

Programs that participate in SSAs receive access to business and pedagogy support led by an entity that serves as the SSA Network. The SSA Network is able to deliver these services with less time and money, allowing ELC business to focus more on children and families.

SSA Networks supporting ELC programs allow for greater capacity building by developing strategic partnerships between small sites and system stakeholders, including local education agencies, Head Start grantees, early intervention providers, as well as funders, business leaders, and local or state government.



Shared Services Alliance Pilot

SSAs increase business efficiencies by:

- Centralizing enrollment, managing payments from families and third-party funders, and supporting payroll, grant reporting.
- Streamlining staff recruitment, onboarding, professional development, leadership support, and substitute services.
- Increasing buying power by accessing benefits, insurance, bulk purchasing, janitorial services, and other services at greater scale and lower per unit cost.





Shared Services Alliance Pilot

On August 19, 2020, the F5CA Commission approved \$1,500,000 from IMPACT 2020 to support the startup of SSA in diverse areas of the state to support infrastructure development.

The SSA pilot will be funded over two fiscal years 2021-23.

SSA Network funds will be competitively awarded to 6-10 Local Public Entities up to \$250,00 each.





Shared Services Alliance Pilot

Aligns with historic new investment and a comprehensive vision for an early childhood system from the Governor's Office.

Provides a foundation for establishing a system of shared services networks as a part of Goal 4 of the Master Plan for Early Learning and Care, to Streamline Early Childhood Governance and Administration to Improve Equity.

Shared Services Alliance Pilot



Funding Requirements and Priorities

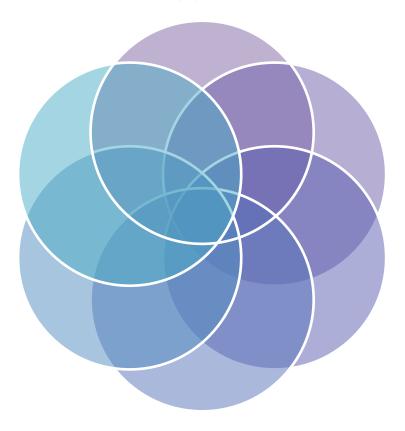
- Requires FCC participation
- Focus on at least one additional high priority population of ELC providers, such as non-English speaking, rural/isolated, or those serving infants and toddlers
- Provide participating ELC members access to:
 - Family enrollment and recruitment assistance to support full enrollment
 - Automation/support to collect full tuition and fees on time
 - Support fiscal stability so revenue covers per-child cost
- Promote participation in local QCC systems and access to quality improvement resources that are strengthbased and meet the provider's specific needs

Support In Leadership Pedagogy

Reflective
Supervision for
Classroom Teachers
and Support Staff

Partnerships with School Districts and County Offices of Education

Provide Technical
Assistance to
Address Systemic
Barriers



Job-embedded professional development

Promote participation in local Quality Counts CA efforts

Sharing Best Practices

Shared Services Alliance Pilot



Shared Services Alliance Pilot

Timeline

July 30, 2021
SSA Pilot
Submission
Deadline

August 2021
Application Review and Scoring

September 2021
Grant Awards
Announcements

Funding Cycle:
Through June 30,
2023



Questions?





Thank you!

